



**Palm Beach Police  
Department**  
(West Palm Beach, FL)  
Hosts

# **Advanced Criminal Investigative Analysis Training**

(Psychological Profiling)

**September 22-26, 2008**

Presented by

**Phoebe L. Kelsoe, Ph.D.**



***The Alpha Group***

Professional Speakers and Trainers  
Serving the Criminal Justice Community  
*We Turn Theory Into Practice™*

## The Program

Over the years the profiling of unknown offenders has become increasingly accepted as a valuable tool in criminal investigations, particularly those involving homicides. Yet, it is important to recognize that not all homicides will conform to the organized vs. disorganized crime scene patterns that have been developed for the victims of seemingly random homicides where victims are strangers. Offenders who abduct and kill children and those who kill elderly women, for example, fit different behavioral patterns than those who kill these more typical victims. The Advanced Criminal Investigative Analysis Course is designed to help you identify these differences between offenders.

**This is a one-week (36 hour) “hands-on” program that provides you with techniques you can use immediately to solve the real-world problems** that daily confront the law enforcement community. The skills learned in the course will save you countless hours of time for they assist you in focusing your investigations on the **most likely type of person** who committed the crime. You will discover why and how an offender targets his victims, and learn how to predict his motivation, his pre-offense behavior, his post-offense behavior, and his behavior during the murder itself.

While the course focuses primarily on the crime of homicide, in-class projects also deal with the crime of rape. Other relevant issues are examined as well. For example, you will learn how to identify the personality and behavioral characteristics of the victim and the offender in child abductions, how to identify the physical, behavioral, and personality characteristics of offenders who attack and kill elderly women, and how to analyze information contained in police reports to **actually develop a profile** that describes the type of offender who most likely committed a crime.

Presented in a comfortable, non-threatening environment that permits both individualized and group instruction, the course takes a “**learn by doing**” approach that gives students many opportunities to **actually perform the tasks** associated with the criminal profiling process.

## You Should Attend If:

- You have received some prior training in recognizing organized vs. disorganized crime scene patterns
- You are a sex crimes investigator
- You are a homicide investigator
- You are a crimes against children investigator
- You are a patrol officer who may be in a position to recognize the characteristics of serial crimes
- You are a crime analyst responsible for providing assistance to violent crime investigators
- You are now—or may later be—responsible for investigating, analyzing, or supervising the investigation or analysis of violent crimes

Regardless of your previous experience with analytical methods, this course is for you. You can always do your job better when you apply fresh ideas and techniques. We've made sure our seminars give you exactly what you need to put you at your peak!

## Here's What You Will Learn

This course will provide you with an arsenal of skills to accomplish five separate tasks. First, you will review organized vs. disorganized crime scene patterns. Second, you will learn how to identify the characteristics and behavioral patterns of offenders who molest children. Third, you will be shown how to identify the physical and personality characteristics of offenders who abduct and kill children. Fourth, you will be taught how to determine the inner nature of offenders who kill elderly women, and how to recognize the victim traits and circumstances under which this type of crime is committed. Finally, you will be provided the opportunity to work an actual rape or homicide case and to prepare a profile of the suspect. You will then compare your results with others who have profiled the same offender.

## Operational Issues

- **Take a SECOND Look! Reviewing the All Important Crime Scene Characteristics of Organized vs. Disorganized Homicides**
- **Comparing the Differences between the Physical, Sexual, and Emotional Abuse of Children**
- **How to Recognize the Differences between Preferential vs. Situational Child Molesters, their Characteristics and their Patterns of Behavior**
- **Identifying the Stages Offenders Often Go Through in the Sexual Victimization of Children**
- **It Shouldn't Hurt to be a Kid. How to Recognize the Behavioral and the Emotional Consequences to Sexually Abused Children**
- **How to Identify Motivational Considerations Behind the Various Forms of Child Abductions**
- **It's NOT Always That Obvious! How to Recognize the Nature of a Sexual Homicide**
- **How to Determine the Personality and Behavioral Characteristics of the Victim and the Offender in Child Abductions**
- **How to Identify the Physical, the Behavioral, and the Personality Characteristics of Offenders Who Attack Elderly Females**
- **How to Identify the Characteristics and the Circumstances of Elderly Females that Make Them Vulnerable to Attack**
- **And Much, Much, More!**

## The Profiling Process

**All participants will have the opportunity to develop and practice their profiling skills by creating an in-class profile of a rapist, single homicide, or multiple homicide suspect identified from real police cases. With feedback from the instructor, students will then compare THEIR profiles with the ACTUAL profiles of the offenders.**

## About Our Advanced Criminal Investigative Analysis Programs

Law enforcement officials send their sworn officers and civilian personnel to our Advanced Criminal Investigative Analysis courses because of our proven ability to provide them with high-quality, performance-oriented training. Class exercises are based on real-world crime problems investigators are expected to solve each day. As such, students return to their agencies with not only the knowledge of **what** they should do, but, more importantly, **how** they should do it. Skills are developed by instructors who are intimately familiar with criminal investigative analysis techniques, and by the students' use of our **comprehensive, easy-to-understand course materials**. These elements contribute to the continued popularity of our Advanced Criminal Investigative Analysis training programs. Our success, however, comes from our achievement of one important goal: *We turn Theory Into Practice.*™

## What Others Say About Our Training

*"I gained a better insight into offender make-up and a better understanding of the differences between an investigation and profiling."*

**Randy Lawton**  
Newport Beach Police Department

*"Highly worthwhile class. A great extension to the beginning class. The best concept was gaining insight into different options regarding one case—things that one group picked up on and that the others expanded upon. Great course!"*

**Michelle Jacksa-Smith**  
San Bernardino County Sheriff's Department

*"Dr. Kelsoe is a great instructor and wealth of information. She is extremely informative and thoroughly thought provoking. Classes such as this make it exciting to go back to your agency and utilize the newly learned skills."*

**John F. Wagner, Jr.**  
Warner Robins Police Department

*"The mixture of lecture, video, and personal experiences of the instructor made for a fascinating week. This is definitely a case of the more you learn, the more you realize you don't know!"*

**Patti Richie**  
Bainbridge Island Police Department

*"Great, great, course! My interest is piqued. I want to learn more and perhaps apply ideas or concepts to other types of crimes."*

**Karl Sprague**  
Portland Police Bureau

*"Excellent program. The course is taught in such a way that concepts can be understood by the least to the most experienced investigator or analyst."*

**Byron Holmes**  
DeKalb County Police Department

## About The Alpha Group

The Alpha Group is comprised of professional speakers, trainers, and researchers who provide their expertise and practical experience to criminal justice, public safety, and victim service organizations. The organization is widely recognized for its ability to provide training in crime and intelligence analysis; criminal investigative analysis; statement analysis, interview and interrogation techniques; homeland security and terrorism analysis; criminal justice research methods; and other such unique areas of law enforcement. We also recognize that those who serve the public often have unique needs themselves. We, therefore, present a variety of management, supervisory, and interpersonal communications seminars. All of our skill-building programs address the personal needs of those—at all levels—who are employed in the public safety and victim service professions.

## About Your Trainer

**Phoebe L. Kelsoe, Ph.D.**, prior to her full-time teaching and consulting, was the manager of the Career Criminal Apprehension Program for the Riverside County, California, Sheriff's Department's Special Investigation Bureau. During her career she supervised the agency's Sexual Habitual Offender Program (SHOP), the Sheriff's MOU with the FBI's Violent Criminal Apprehension Program (VICAP), and the Department's Crime Analysis Program.



Dr. Kelsoe obtained her Master's and Doctoral Degrees in psychology from Claremont Graduate School in Claremont, California. She Regularly presents Criminal Investigative Analysis courses to law enforcement personnel at the University of California, Riverside and throughout the California University system (Northridge and Sacramento campuses). Additionally, she has served as a special guest

speaker at California Probation and Parole Association and Sexual Assault Response Team Training conferences. Recognized internationally for her expertise in psychologically profiling rape and homicide offenders, Dr. Kelsoe also provides consultant services to law enforcement agencies requesting her assistance in the investigation of serial rape, serial homicide, and unusual death cases. She also serves as a member of the Founding Committee for the Crime and Intelligence Analysis Certification Program which is cosponsored by The California Department of Justice and the California State University system. She currently serves on the Advisory Board of that committee.

## Course Times

The course begins at 0800 on Monday, September 22, 2008 and concludes at 1200 on Friday, September 26, 2008.

## Tuition Information

Tuition is \$525 per person for the one-week (36 hour) program of instruction. It also includes:

- All in-class course materials.
- A copy of *The Advanced Criminal Investigative Analysis Study Guide and Workbook*. This manual provides hundreds of pages of class notes and supplemental reading material that will be used extensively throughout the class.
- A copy of *Case Management for Missing Children Homicide Investigation*. This booklet provides a wealth of information about offenders who commit child homicides, their victims, crime scene patterns, violent acts, and their motivations for committing such violent crimes.

These are more than reference materials...they're the "silent partners" you'll take back to your job to increase your knowledge and strengthen your skills!

- An impressive certificate of graduation that will be presented to you upon completion of the course.

PLEASE NOTE: Tuition does not include lodging, meals, transportation to and from the meeting site, parking, or items of a purely personal nature (pens, pencils, paper, etc.)

## Earn Continuing Education Units

### (Optional)

Various colleges and universities as well as Peace Officer Standards and Training (POST) Boards may offer either continuing education or training units to Alpha Group course participants. Enrollment in Alpha Group programs may also help you meet training hour requirements. Moreover, some jurisdictions may also pay the cost of tuition as part of their employee benefit plan. Check with the training coordinator of your organization to determine your eligibility for these units and tuition reimbursement costs.

## Registration Information

Reserve your seat now! Dr. Kelsoe's courses fill quickly and seating is limited. To register for the course, complete the registration form on the accompanying insert. Payment must be received no later than September 3, 2008. **Make checks or money orders payable to The Alpha Group.** Please send the registration form and your remittance to: Dana Raufeifen, Palm Beach Police Department, 3228 Gun Club Rd, West Palm Beach, FL 33406. You may also register by phone by calling Dana at (561)688-3598 or by faxing your registration form to her at (561) 688-3586. email contact is raufeifend@pbso.org For credit card payments, please call The Alpha Group at (909) 484-2169.

## Substitutions

### And Cancellations

Anyone can substitute for you. If this becomes necessary, please call and let us know. If you need to cancel and you contact us no later than September 3, 2008, we'll refund your tuition, less a \$25.00 per person processing fee. The tuition is nonrefundable for any cancellations made after September 3, 2008. The Alpha Group reserves the right to substitute speakers should the featured presenter become incapacitated. In the unlikely event that the course is cancelled, the Alpha Group's liability shall be limited solely to refunding of tuition payments.

## Course Location and Hotel

### Accommodation Information

Please see the accompanying insert for course location and hotel accommodation information.

## Is This Course Tax Deductible?

Skill-building and professional enhancement programs such as the Advanced Criminal Investigative Analysis Training Course are usually tax deductible. Check with your financial advisor to verify applicability of the tax law to your particular situation.

## For Additional Information

If you need additional information about the Advanced Criminal Investigative Analysis Course, please contact Steve Gottlieb, Executive Director of The Alpha Group, by telephone at (909) 989-4366, by email at [crimecrush@aol.com](mailto:crimecrush@aol.com), or via our website at [www.alphagroupcenter.com](http://www.alphagroupcenter.com). Or, you may write to us at The Alpha Group, P.O. Box 8, Montclair, CA 91763.



## The Alpha Group

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